

PRESS RELEASE

Solutions30 is awarded for a 3-years renewable contract of security services, within the Benelux region, by a historical partner

June 18, 2024

Solutions30 announces the signing of a renewable 3-years contract, for a total revenue of 6M€, for the installation and maintenance of security equipment in Benelux, with a world leader in integrated security solutions with technologies.

This contract covers the installation, maintenance and repair activities of all types of security equipment and includes the provision of more than 20 full-time experts in security services and equipment to answer the day-to-day demand of the security partner. In addition, Solutions30 guarantees the partner the availability of additional experts, capable of working on ad hoc projects during peaks of activity.

As an experienced service company in the security segment, Solutions30 has acquired a thorough understanding of the regulatory and security requirements of these activities and the Benelux market. By investing early in the certification and training of its technicians and management, Solutions30 is now able to support and consult on the organization of interventions, as well as in the continuous improvement of its partners' services and internal processes.

Luc Brusselaers, Chief revenue Officer of Solutions30, commented: *"This new security services contract for access control, intrusion detection and video surveillance marks a new stage in our positioning in this market. It demonstrates our ability to respond quickly and efficiently to installation requirements, while complying with all safety and security regulations. We are now in a position to support our customers as trusted partners in the implementation of complex national projects.*

In Benelux, Solutions30 has been operating in the security market since 2014, working for industry leaders to deploy, install and maintain security equipment. Having started with only 2 technicians in 2014, Solutions30 now operates with a team of 160 fully certified technicians in both Belgium and the Netherlands.

About Solutions30 SE

The Solutions30 group is the European leader in solutions for new technologies. Its mission is to make the technological developments that are transforming our daily lives accessible to everyone, individuals and businesses alike. Yesterday, it was computers and the Internet. Today, it's digital technology. Tomorrow, it will be technologies that make the world even more interconnected in real time. With more than 50 million call-outs carried out since it was founded and a network of more than 15,000 local technicians, Solutions30 currently covers all of France, Italy, Germany, the Netherlands, Belgium, Luxembourg, the Iberian Peninsula, the United Kingdom, and Poland. The share capital of Solutions 30 SE consists of 107,127,984 shares, equal to the number of theoretical votes that can be exercised.

Solutions30 SE is listed on the Euronext Paris exchange (ISIN FR0013379484- code S30). Indexes: MSCI Europe ex-UK Small Cap | SBF 120 | CAC Mid 60 | NEXT 150 | CAC Technology | CAC PME.

Visit our website for more information: www.solutions30.com

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