

17 JUNE 2024



## **NOTICE**

This presentation may contain provisional claims or projections describing Solutions30 SE's business, earnings and financial position.

These forecasts are based on the best current opinions and hypotheses about how future events will play out. These projections and forecasts are not guaranteed to come to pass, since they are subject to inherent risks, uncertainties, and potential outcomes that may have an impact on Solutions30 SE, its subsidiaries, on the growth of its business, on industry trends, on future investments and acquisitions, on the evolution of the economic outlook, or on the outlook of Solutions30 SE's main geographic markets, on competition, or on regulations.

Because such events remain uncertain, their ultimate impact may be different from that discussed here, with likely significant effects on the expected earnings. The reader must take these risk factors and uncertainties into consideration before making their own judgements. The management of Solutions30 SE will never publish any revisions or updates to these projections and forecasts. No information in this presentation should be construed as an earnings forecast.





## **QUORUM AND MAJORITY**



#### **Annual General Meeting**

In line with the law on trading companies and with Solutions30's own articles of association, no quorum is required for an annual general meeting.

The resolutions described in the agenda for this General Meeting will be adopted if they receive a **simple majority** of the valid votes cast. Each share gives the right to one vote.

## FORMALITIES AND DISCLOSURES



Documentation on the regularity with which shareholders have been notified of the meeting has been submitted to the board. All documents and information required by law and by the company's articles of association have been made available to shareholders within the conditions and time frames given in the company's articles of association and in current regulations.

To this end, the notice of meeting was published as follows:

- Electronic Register of Companies and Associations and Tageblatt newspaper: 17 May 2024
- Company website:17 May 2024
- The notice of meeting was sent to nominative shareholders by post on 17 May 2024

All disclosures required by law, as well as a copy of the letter sent to nominative shareholders of the Company have been submitted to the board of the General Meeting.

Proof of shareholders' credentials as of the Record Date, as well as proxy voting and vote-by-mail information was also submitted to the board.

## **AGENDA**

#### **ANNUAL GENERAL MEETING**

- 1. Presentation of (i) the management report and consolidated management report of the management board of the Company (the Management Board), (ii) the report of the approved statutory auditor on the annual accounts and on the consolidated financial statements of the Company for the financial year ended on 31 December 2023, (iii) and the observations of the supervisory board of the Company (the Supervisory Board);
- 2. Approval of the annual accounts of the Company for the financial year ended on 31 December 2023;
- 3. Approval of the consolidated financial statements for the financial year ended on 31 December 2023;
- Discharge to the members of the Management Board and Supervisory Board;
- 5. Approval of the re-appointment of PKF Audit & Conseil S. à r.l. as approved statutory auditor until the annual general meeting resolving on the approval of the annual accounts for the financial year ending on 31 December 2024;
- 6. Appointment of an approved auditor in relation to the assurance opinion on the sustainability reporting included in the management report for the financial year 2024, if and as required;
- Submission of the remuneration report for advisory;
- 8. Submission of LTIP for advisory;
- 9. Authorization to the Management Board, for a maximum period of five (5) years to repurchase shares of the Company.





## THE EUROPEAN LEADER IN LAST MILE DIGITAL AND ENERGY SERVICES



#### PAN-EUROPEAN FOOTPRINT

In % of 2023 revenue



#### 3 VERTICALS

In % of 2023 revenue

#### **CONNECTIVITY**

Installation and maintenance of FTTX, DSL and Coax communication networks

**79%** of Group revenue

#### **ENERGY**

Installation and maintenance of smart meters, solar panels, EV chargers and electrical grid connection

11% of Group revenue

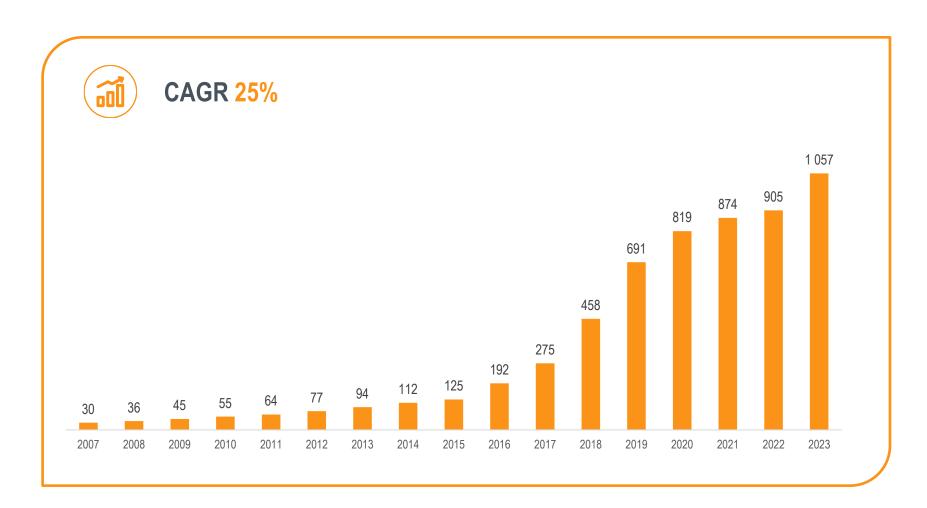
#### **TECHNOLOGY**

Installation and maintenance of IT hardware and infrastructure, payment devices, security systems and connected devices

10% of Group revenue

# UNINTERRUPTED TRAJECTORY OF GROWTH DRIVEN BY THE DIGITAL TRANSFORMATION AND THE ENERGY TRANSITION





16 000

**Technicians** 

80 000

Interventions per day

€ 1 057m

2023 revenue













## **SOLUTIONS30: SOLUTIONS FOR NEW TECHNOLOGIES**



















Group: launch of the 'FemmesForce' project

## 2023 RESULTS







## Strong revenue growth, surpassing the €1 billion mark

+16.8% to € 1 057m, driven by outstanding growth in Benelux



## Confirmed rebound in operating margin, with significant improvement in H2, as announced

Adjusted EBITDA up +59,6%
7.1% adjusted EBITDA margin in 2023, up 190 bp



## A solid balance sheet to support growth

€ 5.7m net cash position at end 2023; 1.05x IFRS leverage<sup>1</sup>



### **Attractive long-term prospects in growing markets**

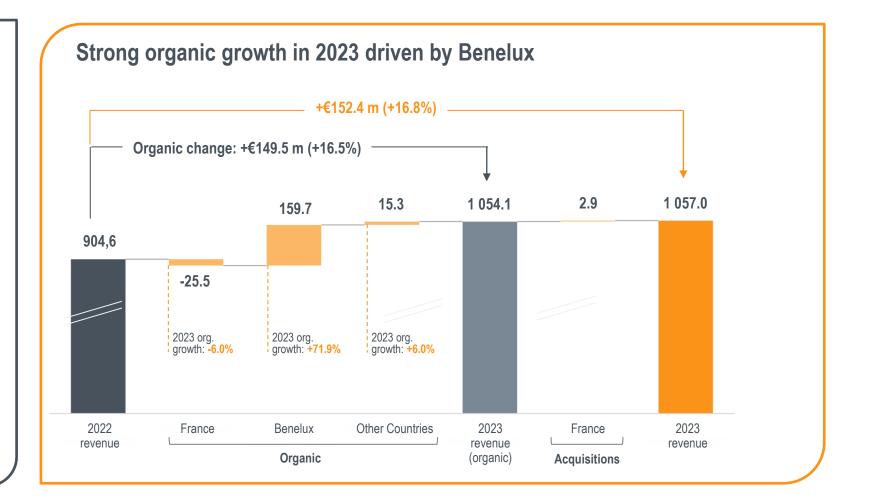
2024: continued revenue growth and further margin improvement

## 2023 REVENUE: €1 BILLION TARGET ACHIEVED

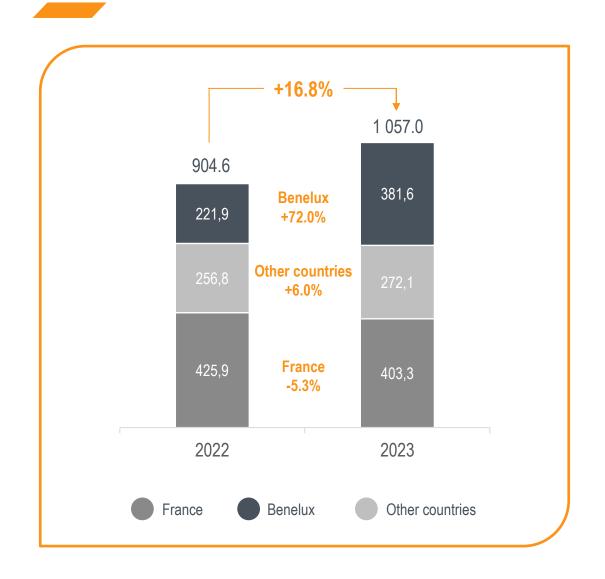
€ 1 057m

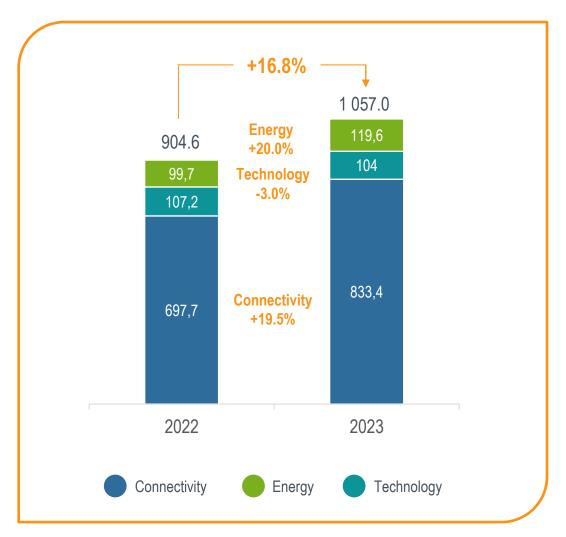
Revenue 2023

+16,8% vs. 2022



## CONTINUED GEOGRAPHIC AND SECTORAL DIVERSIFICATION





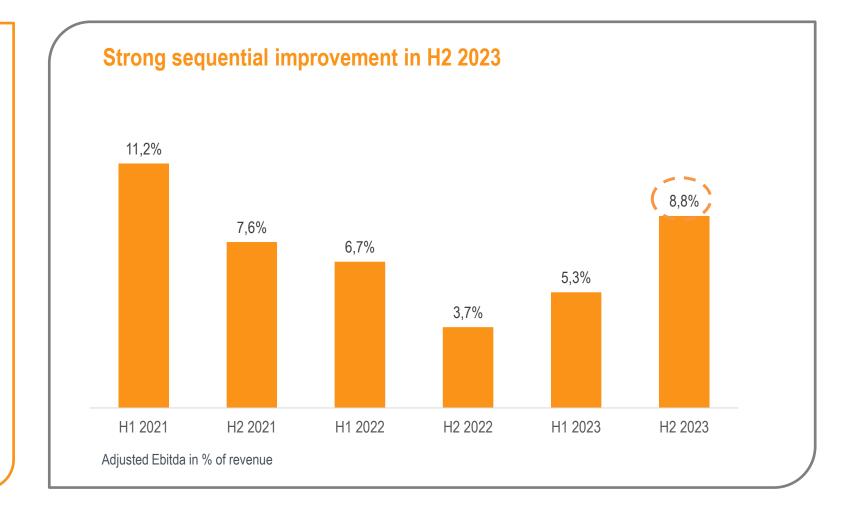
## MARGIN RECOVERY CONFIRMED

**€ 74.6m** 2023 Adjusted EBITDA

**+59.6%** vs. 2022

7.1%2023 Adjusted EBITDA margin

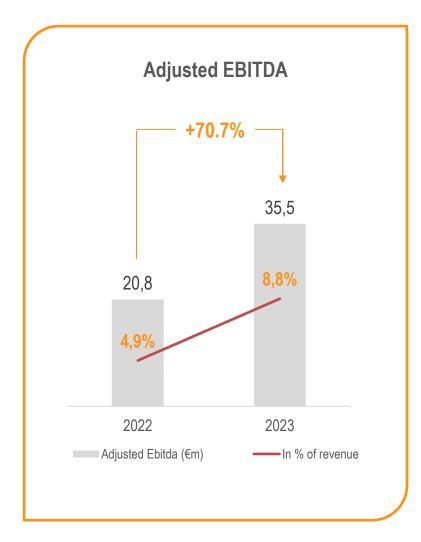
**+190 bps** vs. 2022



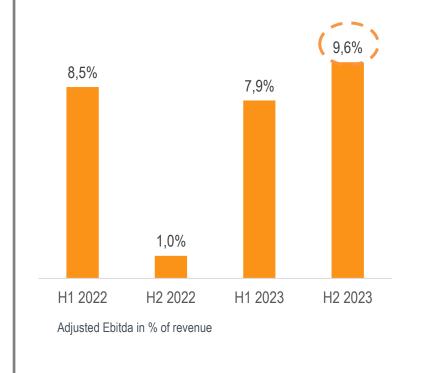
## **FRANCE**

## **ONGOING RECOVERY CONFIRMED**





#### **Continued sequential margin improvement in H2 2023**



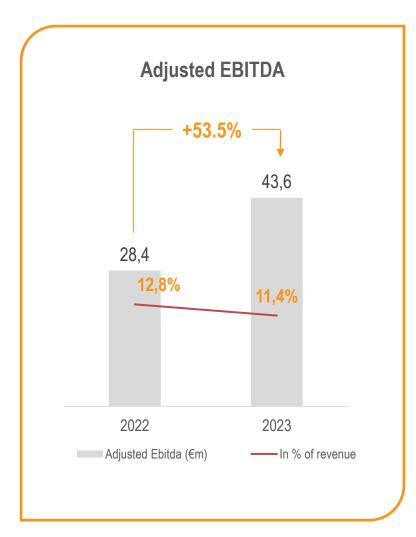
- Reorganization and efficiency measures bearing fruit: resources flexibility, process automation, optimization of central costs
- Focus on transition to new markets, vast opportunities in the PV segment
- Acquisition of a minority stake in a solar specialist that will broaden the Group's offering in PV market



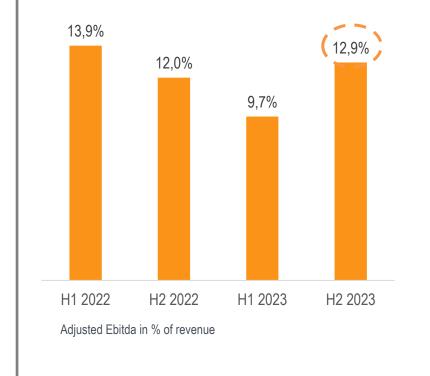
## **BENELUX**

## **MARGIN BACK TO DOUBLE DIGIT IN H2 2023**





## Rebound in margin in H2 2023



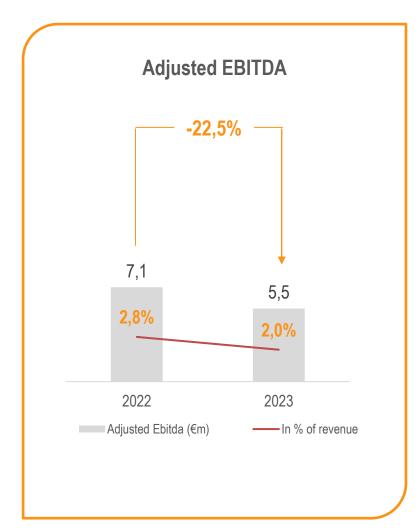
- H1 affected by recruitment and start-up costs in a context of hypergrowth
- Normalization in H2 with margin back to >10% as announced
- 2024: expected impact from elections in Belgium



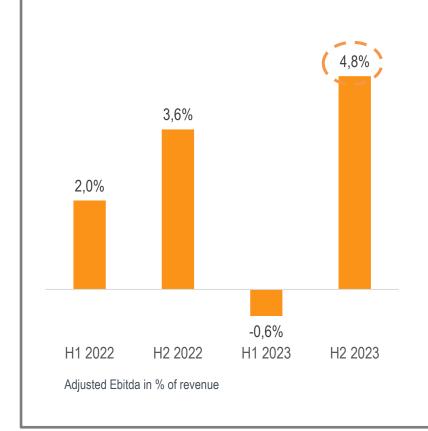
## **OTHER COUNTRIES**

## **H2 2023: HIGHEST MARGIN IN 3 YEARS**





#### **Strong rebound in margin in H2 2023**



- Margin back into positive territories in H2 following negative H1 impacted by adverse business conditions in Italy, where negotiations are ongoing with main client
- Germany: major fiber contracts signed and operational transformation completed, kickstarting a phase of strong profitable growth in 2024





## **INCOME STATEMENT - PART 1**

€ millions	FY 2023	FY 2022	Change 23/22
Revenue	1 057.0	904,6	16.8%
Operational costs	887.9	774.3	14.7%
As % of turnover	84.0%	85.6%	
Central org. costs	94.8	83.6	13.4%
As % of turnover	9.0%	9.2%	
Adjusted EBITDA <sup>(1)</sup>	74.6	46.7	59.6%
As % of revenue	7.1%	5.2%	
Operational depreciation	-52.0	-47.0	10.5%
As % of revenue	-4.9%	-5.2%	
Adjusted EBIT <sup>(1)</sup>	22.6	-0.3	n.a.
As % of revenue	2.1%	0.0%	

Correction of elements considered by the company as being exceptional or non-recurring to provide a better reading of operational performance Adjusted EBITDA: Earnings before interest, taxes, depreciation, and amortization, as well as non-recurring income and expenses Adjusted EBIT: Operating income before amortization of customer relationships, and non-recurring income and expenses.

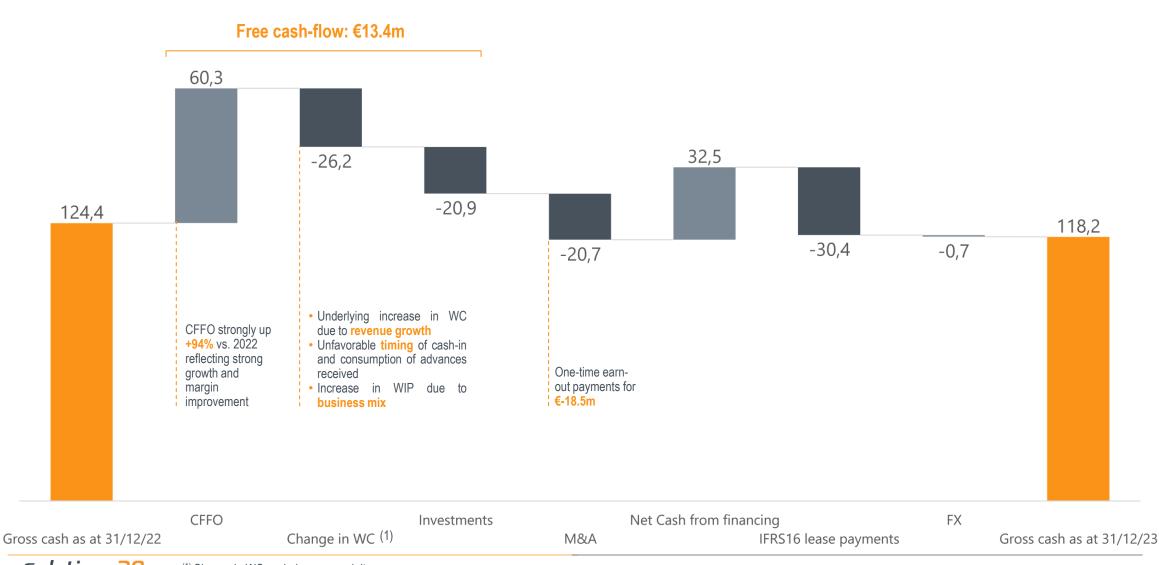


## **INCOME STATEMENT - PART 2**

€ millions	FY 2023	FY 2022
Adjusted EBIT	22.6	-0.3
Amortisation of intangibles	-14.4	-14.4
Financial result	-13.1	-17.1
Non-recurring items	-11.0	-11.8
Corporate taxes	-1.8	-5.6
Consolidated net income	-17.5	-49.1
As % of revenue	-1.7%	-5.4%
Net income (group share)	-22.7	-50.1
As % of revenue	-2.2%	-5.5%



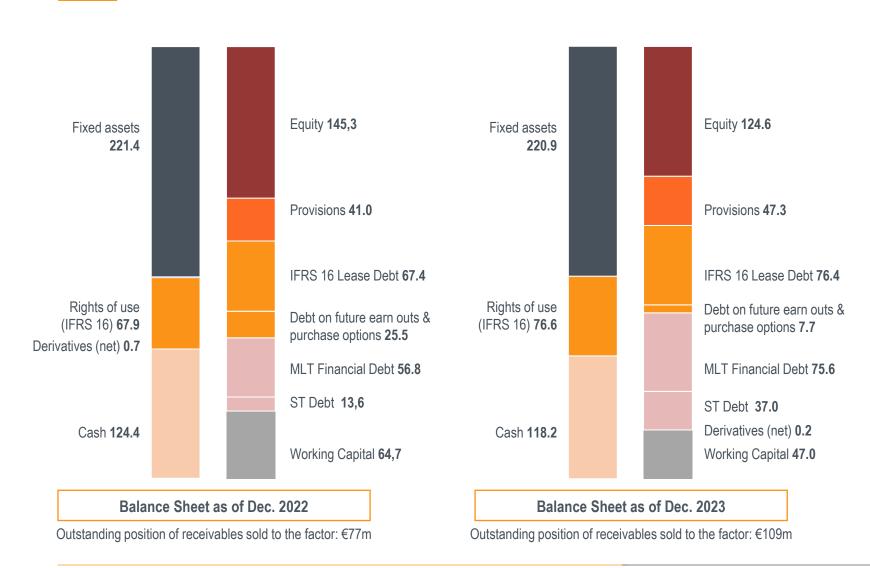
## **FY2023 CASH GENERATION**



Solutions 30
Solutions for New Technologies

<sup>(1)</sup> Change in WC excludes non-cash items

## A SOLID FINANCIAL STRUCTURE TO SUPPORT GROWTH



€5.7m

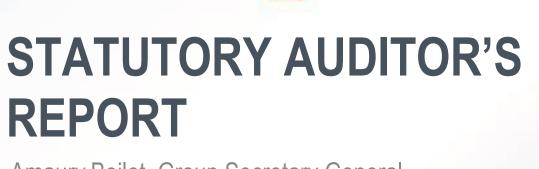
Net cash at end 2023 (excluding IFRS 16 lease debt) vs. €54.0m at end 2022

1.05x

IFRS net debt/ Adj. EBITDA

62.8%

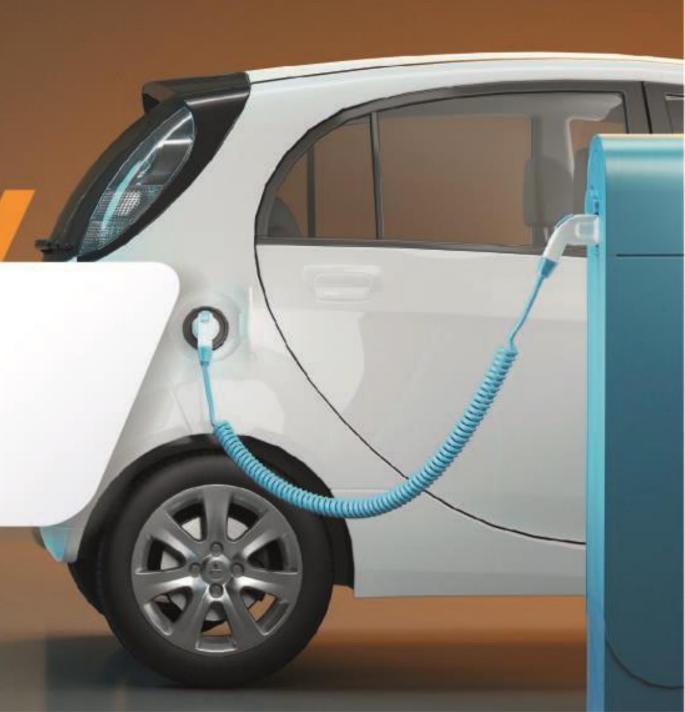
IFRS net debt/ Equity



Amaury Boilot, Group Secretary General



Solutions for New Technologies



## STATUTORY AUDITOR'S REPORT



- Unqualified audit opinion on the annual financial statements prepared in accordance with Luxembourg accounting rules and principles and the consolidated financial statements for the year prepared in accordance with IFRS as adopted in the European Union
- Basis for the opinion
  - Audit performed in accordance with Regulation (EU) No 537/2014, the law of 23 July 2016 on the audit profession (the "law of 23 July 2016") and the International Standards on Auditing (ISAs) as adopted for Luxembourg by the Commission de Surveillance du Secteur Financier (CSSF).
  - Audit conducted in compliance with independence rules.
- Key audit areas
  - Valuation of acquisition differences and other intangible assets
  - Recognition of deferred taxes related to carryforward losses



## **KEY FACTS 2023**

Review and enhancement of our ESG strategy

Development of ESG Training on our E-Learning platform

Measuring our Carbon Footprint via Bilan Carbone Project

Science Based Targets initiative (SBTi)

External assessment of our ESG data & KPI

Integration of ESG Risk Management tool





## SOLUTIONS30 KEY FOCUS IN 2023

#### **WORKPLACE SAFETY FOR TOMORROW'S SUCCESS**

In 2023, nearly a quarter of our total training sessions focused on Health & Safety measures.

Întensifying our efforts to enhance H&S training for technicians.

#### **GOVERNANCE**

100 % of independent members in the supervisory board.

GRC training mandatory for all employees.

## **2024 KPIs**

#### **ENVIRONNEMENTAL**

- Reduce our Carbon Footprint Intensity\* by 8% compared to2023 (Scope 1 & 2)
- At least 32% of electricity consumption should be from renewable energy sources



#### SOCIAL

- Control the Injury Severity
   Rate\*\* (below 0.65 at group level)
- Increase the number of training hours (≥ 25 hours per employee)
- Achieving equal pay for women and men
- Increase the number of women in management positions (more than 25% by the end of the year)

#### **GOVERNANCE**



- Manage at least 95% of subcontractors on mySupplace platform
- Percentage of women in Group's Supervisory Board ≥ 40%





## 2024 Q1: GOOD START TO THE YEAR







## Uninterrupted revenue growth driven by digital transformation and energy transition

+3.8%, to € 265m in Q1 2024



#### **Continued strong momentum in Benelux**

+21.6% revenue growth in Q1, against a very high comparison basis



#### Energy activities confirmed as a powerful growth driver for the Group

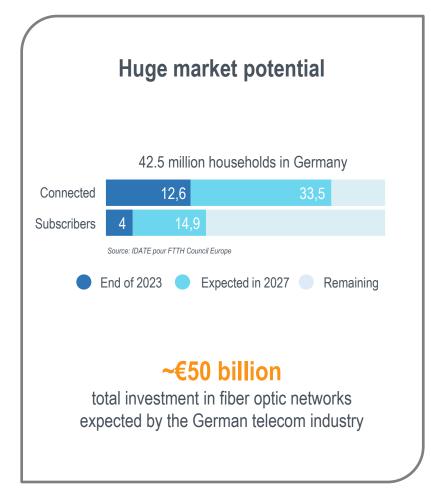
- +35.9% revenue growth in Q1
- +47.6% in France where the activity mix rebalancing is in progress



#### Q1 revenue growth excluding Italy: +6.7%

Situation in Italy currently improving Activity anticipated to come back to normal during H2

# LAUNCH OF OPTIC FIBER ROLL-OUT IN GERMANY FUTURE 3<sup>RD</sup> PILLAR OF SOLUTIONS30 IN EUROPE





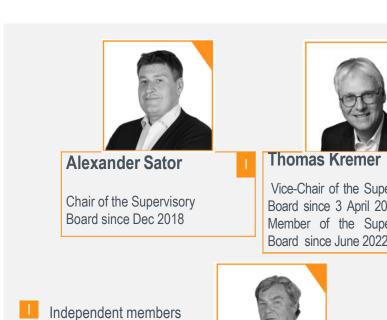
#### Acceleration of growth in 2024

64 m€ ~€100 million 2024 expected revenue

- High double-digit growth expected for the next 3 to 5 years
- Connection works: Until 2030; Connection works: Until 2035
- Intervention prices much higher than the average for the rest of Europe



## **SUPERVISORY BOARD - 2023**













**Yves Kerveillant** Member of the Supervisory Board since April 2019



Member of the Supervisory Board since Dec 2021



Paola Bruno Member of the Supervisory Board since May 2023

97% **Attendance Rate** (Supervisory Board only)

**3 COMMITTEES** 

**Nominations and** Remunerations A. Sator

Audit, Risk and Compliance Y. Kerveillant

Strategy and ESG J. P. Cottet

## A DIVERSIFIED SUPERVISORY BOARD

## **COMPLEMENTARY SKILLS**

**Diversified** 

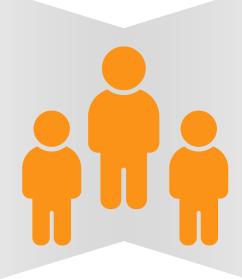
43% of women on the Board

✓ Independent

100% independent Board members



4 nationalities represented



## **Complementary skills**

- Markets and Industries
- **General Management**
- Organisation & Human Resources
- Finance & Audit
- M&A
- **ESG**
- Legal, Compliance, Risk and Internal Control
- Marketing & Sales

## MAIN ACTIVITIES OF THE SUPERVISORY BOARD

97% Attendance Rat

- Assessment of the independence of members of the Supervisory Board.
- Review of Solutions30 statutory accounts and consolidated financial statements.
- Review of quarterly financial statements.
- Evaluation of the Management Board and Supervisory Board members
- Discussion about the 5-year business plan.
- Follow-up on the Governance, Risk, and Compliance project and ESG topics.
- Approval of the remuneration of the Management Board r.
- Candidacy of a new member to the Supervisory Board, Paola Bruno
- Updates from the Audit, Risk and Compliance Committee, Nominations and Remunerations Committee and Strategy and ESG Committee.
- Approval of the composition of the Management Board and its reorganization
- Acknowledgement of the renewal of the mandates of Supervisory Board members and confirmation of the composition of Supervisory Board committees

Meetings in 2023



# MAIN COMMITTEE ACTIVITIES (1/3)

**Nominations and Remunerations** 

100% Attendance Rate

- Review of remuneration of members of the Management Board: review of performance criteria, performance analysis process, and remuneration determinations for 2023.
- Skill reinforcement of the Supervisory Board and Management Board to continue implementing the improvement plan launched by Solutions30 in 2019.
- Review of candidates for potential new Supervisory Board members.
- Review of the independence of Supervisory Board members.
- Review of the evaluation process for Supervisory Board and Management Board members.
- Review and approval of the Management Succession Plan

15
Meetings to Specialized
Committees in 2023

5
Meetings in 2023



# **MAIN COMMITTEE ACTIVITIES (2/3)**

100% Attendance Rate

### **Audit, Risk and Compliance**

- Review of annual and interim revenue and financial results before presentation to the Supervisory Board.
- Review of exposure to social and environmental risks, review of the impact of ESG on the financial reporting
- Follow-up on the Governance, Risk, and Compliance project.
- Review and monitoring of transactions with related parties.
- Group risk management and compliance review and assessment
- Review of 2023 audit strategy.
- Review of 2023 audit budget.
- Discussions on various Group projects related to risk, governance, compliance and finance with the key Group functions (Group CFO, Group Head of Rick, Compliance and ESG, Group Head of legal etc.).

7
Meetings to Audit, Risk &
Compliance



## MAIN COMMITTEE ACTIVITIES (3/3)



### **Strategy and ESG**

100% Attendance Rate

- Discussion on the current state of business activities and markets.
- Analysis of potential M&A targets.
- Analysis and discussion on 2023 strategy and business plan.
- Analysis of Group ESG initiatives and their progress.
- Discussion on ESG KPIs

3
Meetings to Stratégy
& ESG



## **2023 SUPERVISORY BOARD REMUNERATION**

Remuneration components	Applicable principles as defined by the remuneration policy and subject to a non-binding vote by the shareholders	2023 Remuneration
Remuneration	Maximum amount (7 members) : €475,000	€468,000
Fixed Amount	A fixed amount in recognition of responsibilities performed as part of the Supervisory Board and its committees	€270,000
Variable Amount	A variable amount calculated based on attendance at Board and Committee meetings	€198,000

## 2023 MANAGEMENT BOARD REMUNERATION

Remuneration components	Applicable principles as defined by the remuneration policy and subject to a non-binding vote by the shareholders	2023 Remuneration
Fixed remuneration	Fixed annual remuneration that may vary according to each member's role and responsibilities.	<ul> <li>Salary increase limited to the automatic legal indexation applicable in Luxembourg (7.7%)</li> <li>Reduced management board (4 members vs. 5 in 2022)</li> </ul>
Variable remuneration	Remuneration tied to meeting quantitative and qualitative targets set by the Supervisory Board.	<ul> <li>98.25% of the maximum theoretical variable compensation awarded</li> <li>Increase compared to 2022 (29.2%) because all 2023 objectives were met</li> </ul>
Long-term variable remuneration	Multi-year incentive plan approved by the General Meeting. The plan from 24 September 2019 has ended and shares have been allocated.	Not applicable

## **LONG TERM INCENTIVE PLAN PROPOSED FOR 2024**





**OBJECTIVES** 

- Incentivize long-term participation in the company's success
- Attract and retain highly qualified executives

- Motivate, retain, and facilitate the engagement of executives
- Align the interests of executives with those of shareholders



# **Share Certificate Subscription Plan**

- Duration: 3 years
- Participants: Management Board and Group Executive Committee
- Financial risk-taking by the potential beneficiary
- Performance criteria: financial, share price, ESG



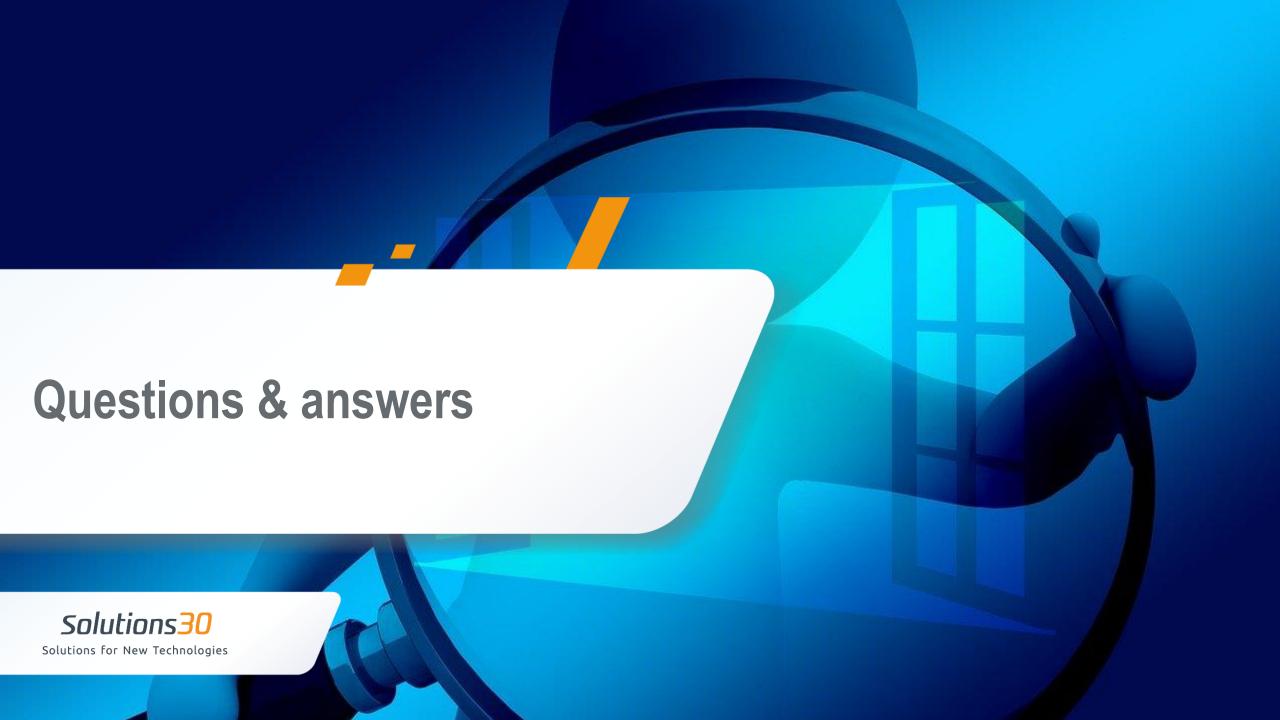
### **Country Award Plan**

- Duration: Annually for 3 years
- Participants: Local Country/Operational Unit Managers
- No financial risk-taking by the potential beneficiary
- Performance criteria: financial, share price, ESG



COMPOSITION







### FIRST RESOLUTION



#### APPROVAL OF THE ANNUAL ACCOUNTS OF THE COMPANY FOR THE FINANCIAL YEAR ENDED ON 31 DECEMBER 2023.

The Annual General Meeting, after having reviewed the management report of the Management Board, the report of the approved statutory auditor and the observations of the Supervisory Board, approves the annual accounts for the financial year ended on 31 December 2023, in their entirety, showing a net profit of Euro 18,941,022.97.

### SECOND RESOLUTION



### APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED ON 31 DECEMBER 2023

The Annual General Meeting, after having reviewed the management report of the Management Board, the report of the approved statutory auditor and the observations of the Supervisory Board, approves the consolidated financial statements for the financial year ended on 31 December 2023, in their entirety, showing a consolidated net loss of Euro 17,544,108.00.

## THIRD RESOLUTION

### **ALLOCATION OF RESULTS.**

The Annual General Meeting acknowledges the net profit of Euro 18,941,022.97.

Profit for the year (A)	EURO 18.941022,97		
Results brought forward (B)	EURO 114.905.242,92		
Other available reserves (C)	-		
Available distributable reserves (D=A+B+C)	EURO 133.846.265,89		
Results to be allocated and distributed (A)	EURO 18.941.022,97		
Transfer to reserve for treasury shares (G)	-		
Allocation to the legal reserve (H)			
Distribution of a dividend (E)	-		
Profit carried forward (F=A-E)	EURO 18.941.022,97		
Available distributable reserve after distribution and allocation of	EURO 133.846.265,89		
result (D-G-H-E)			
Decia fixed remuneration of the Cunemicany Deard marchers	TUDO 460 000 00		
Basic fixed remuneration of the Supervisory Board members	EURO 468.000,00		

### **FOURTH RESOLUTION**



#### DISCHARGE TO THE MEMBERS OF THE MANAGEMENT BOARD AND SUPERVISORY BOARD.

The Annual General Meeting decides to grant discharge to the members of the Management Board and the members of the Supervisory Board for the performance of their mandates for the financial year ended on 31 December 2023.

### FIFTH RESOLUTION

APPROVAL OF THE RE-APPOINTMENT OF PKF AUDIT & CONSEIL S. À R.L. AS APPROVED STATUTORY AUDITOR UNTIL THE ANNUAL GENERAL MEETING RESOLVING ON THE APPROVAL OF THE ANNUAL ACCOUNTS FOR THE FINANCIAL YEAR ENDING ON 31 DECEMBER 2024.

Further to the end of the term of the mandate of the current approved statutory auditor, the Annual General Meeting decides to re-appoint PKF Audit & at 76, avenue de la Liberté L-1930 Luxembourg and registered with the Luxembourg Register of Commerce and Companies under identification number B 222.994 as approved statutory auditor of the Company until the annual general meeting resolving on the approval of the annual accounts for the financial year ending on 31 December 2024.

### SIXTH RESOLUTION

# APPOINTMENT OF AN APPROVED AUDITOR IN RELATION TO THE ASSURANCE OPINION ON THE SUSTAINABILITY REPORTING INCLUDED IN THE MANAGEMENT REPORT FOR THE FINANCIAL YEAR 2024, IF AND AS REQUIRED.

In the event that the Luxembourg legislator, in transposing the CSRD directive 2022/2464 of 14 December 2022, were to require the explicit appointment by the general meeting of shareholders of an approved statutory auditor (réviseur d'entreprises agréé) to provide the assurance opinion on the sustainability reporting included in the management report for the financial year 2024, the Annual General Meeting resolves to appoint PKF Audit & Conseil S. à r.l., with registered address situated at 76, avenue de la Liberté L-1930 Luxembourg and registered with the Luxembourg Register of Commerce and Companies under identification number B 222.994.

However, should such an appointment by the general meeting of shareholders not be required by the Luxembourg transposition legislation or should the flexibility solution be chosen, the Annual General Meeting shall, as far as possible, delegate to the Management Board the power to appoint the approved statutory auditor (réviseur d'entreprises agréé) to provide the assurance opinion on the sustainability reporting, with possible ratification by the next general meeting of shareholders, depending on the legislative solution chosen.



## SEVENTH RESOLUTION



### SUBMISSION OF THE REMUNERATION REPORT FOR ADVISORY

The Annual General Meeting decides by an advisory vote to approve the Remuneration Report of the Company for the financial year 2023.

### **EIGHTH RESOLUTION**



### SUBMISSION OF THE REMUNERATION REPORT FOR ADVISORY

Based on the third resolution, allocating a total amount of remuneration for the Supervisory Board in relation to the financial year 2023 of Euro 468,000.00 the Annual General Meeting approves the following annual fees per member of the Supervisory Board in relation to the financial year 2023:

Remuneration (fees in Euro)	
Alexander SATOR, Chairman of the Supervisory Board	Euro 79.000,00
Thomas KREMER, Vice-Chair of the Supervisory Board	Euro 69.000,00
Caroline TISSOT, Member of the Supervisory Board	Euro 53.000,00
Jean Paul COTTET, Member of the Supervisory Board	Euro 57.000,00
Yves KERVEILLANT, Member of the Supervisory Board	Euro 78.000,00
Pascale MOURVILLIER, Member of the Supervisory Board	Euro 69.000,00
Paola BRUNO, Member of the Supervisory Board	Euro 29.901,00
Francesco SERAFINI, Member of the Supervisory Board	Euro 33.099,00
TOTAL	Euro 468.000,00



## **NINTH RESOLUTION**



### SUBMISSION OF LTIP FOR ADVISORY

The Annual General Meeting decides by an advisory vote to approve the LTIP.

### TENTH RESOLUTION

# AUTHORISATION TO THE MANAGEMENT BOARD, FOR A MAXIMUM PERIOD OF FIVE (5) YEARS TO REPURCHASE SHARES OF THE COMPANY

The Annual General Meeting acknowledges the intention of the Company to potentially purchase its own shares in order to remit the shares of the Company as exchange or payment in connection with external growth transactions in general and, as the case may be, to restore the own shares Company's portfolio. The Annual General Meeting consequently authorizes the Management Board of the Company, as referred to in articles 430-15 and 430-16 of the law of August 10th 1915, on commercial companies, as amended (the Law), for a maximum period of five (5) years as of the date of this Annual General Meeting, to purchase shares of the Company at any time and as many times as it deems appropriate, by any means permitted by law.

The maximum number of shares that may be acquired by the Company shall not exceed in total the maximum of 1,339,100 (one million three hundred thirty-nine thousand one hundred) shares. In any event, the maximum number of own shares that the Company may hold at any time directly or indirectly may not have the effect of reducing its net assets below the amount mentioned in paragraphs (1) and (2) of article 461-2 of the Law. The purchase may be charged to the year's earnings and/or to unrestricted reserves or share premium.

The Company's shares may be sold or, subject to a decision of the shareholders taken at an extraordinary general meeting of the Company, cancelled at a later date subject to the provisions of any applicable law or regulation.

The maximum purchase price per Company's share to be paid in cash shall not represent more than EUR 28.00 (twenty-eight Euro), and no less than EUR 1.00 (one Euro). Such purchases and sales may be carried out in order to remit the shares of the Company as exchange or payment in connection with external growth transactions in general and to restore the own shares Company's portfolio.

All powers are granted to the Management Board of the Company, with the power to delegate, in view of ensuring the implementation of this authorization.









## **QUORUM AND MAJORITY**



## **Extraordinary General Meeting**

A quorum of at least 50% is required for the Extraordinary General Meeting to be able to validly deliberate.

The resolutions on the agenda of this Extraordinary General Meeting will be adopted by a **two-thirds majority** of the votes validly cast.



### SHARE REGROUPING: WHY?

Stock regrouping: reducing the number of shares outstanding and increasing the unit price of a share, with the primary benefit of reducing stock price volatility



### Reduce stock price volatility

which tends to be higher for stocks with very low market prices



# Facilitating investment in Solutions 30 shares

for stable and long-term institutional shareholders

## **VOLATILITY AND « TICK SIZE »**

### Increase the tick size

depends notably on the stock price: €0.001 at current stock price, vs. €0.01 to €0.02 for a stock price between €10 and €20.



Stock price volatility reduction

#### MIFID II NEW TICK SIZE REGIME: LIQUIDITY BANDS FROM 2 JANUARY 2017



		LI	QUIDITY BAND	S		
ESMA LIQUIDITY BANDS	0 ≤ average daily number of transactions < 10	10 ≤ average daily number of transactions < 80	80 ≤ average daily number of transactions < 600	600 ≤ average daily number of transactions < 2000	2000 ≤ average daily number of transactions < 9000	9000 ≤ average daily number of transactions
EURONEXT TICK SIZE INDEX IDENTIFIER	20	21	22	23	24	25
PRICE RANGES						
0 ≤ price < 0.1	0.0005	0.0002	0.0001	0.0001	0.0001	0.0001
0.1 ≤ price < 0.2	0.001	0.0005	0.0002	0.0001	0.0001	0.0001
0.2 ≤ price < 0.5	0.002	0.001	0.0005	0.0002	0.0001	0.0001
0.5 ≤ price < 1	0.005	0.002	0.001	0.0005	0.0002	0.0001
1 ≤ price < 2	0.01	0.005	0.002	0.001	0.0005	0.0002
2 ≤ price < 5	0.02	0.01	0.005	0.002	0.001	0.0005
5 ≤ price < 10	0.05	0.02	0.01	0.005	0.002	0.001
10 ≤ price < 20	0.1	0.05	0.02	0.01	0.005	0.002
20 ≤ price < 50	0.2	0.1	0.05	0.02	0.01	0.005
50 ≤ price < 100	0.5	0.2	0.1	0.05	0.02	0.01
100 ≤ price < 200	1	0.5	0.2	0.1	0.05	0.02
200 ≤ price <500	2	1	0.5	0.2	0.1	0.05

Dépend également du nombre moyen de transactions réalisées par jour. Moyenne 2024: entre 600 et 700. Hypothèse retenue post regroupement: entre 80 et 600.

## **SHARE REGROUPING: HOW?**

In exchange for 8 existing shares, with a par value of €0.1275, 1 new share with a par value of €1.02 will be issued.

	After regrouping	Before regrouping	Number of charge forming the
• 8	13 390 998	107 127 984	Number of shares forming the share capital
x 8	€1,02	€0,1275	Par value of a share
unchanged	€13 658 817,96	€13 658 817,96	Subscribed share capital

